

Paparan Publik Tahunan PT Impack Pratama Industri Tbk.

Altira Office Tower – Banking Hall Sisi Selatan
Jakarta, 26 Mei 2025



Pernyataan Kehati-hatian Mengenai Informasi Berwawasan ke Depan

Presentasi ini disiapkan hanya untuk tujuan diskusi dan mungkin berisi pernyataan berwawasan ke depan berdasarkan asumsi dan ekspektasi terkini yang dibuat oleh manajemen PT Impack Pratama Industri Tbk. ("Perseroan")

Semua pernyataan berwawasan ke depan mengandung berbagai risiko yang diketahui dan tidak diketahui, ketidakpastian dan berbagai faktor yang dapat menyebabkan perbedaan antara hasil aktual kinerja Perusahaan di masa mendatang dan perkiraan yang diberikan di sini.

Kami tidak berkewajiban untuk memperbarui atau merevisi pernyataan berwawasan ke depan yang dibuat di sini sebagai akibat dari peristiwa di masa mendatang.

Agenda



**Tinjauan
Pemasaran**



**Tinjauan
Keuangan**



**Tinjauan
Keberlanjutan**



Tinjauan Pemasaran

Jaringan Distribusi



 **12**
Cabang

183
Sub-distributor

21.326
Retailers

1Q24

Pabrik terbaru UPC di KITB mulai beroperasi

3Q24

Penyelesaian pembangunan *distribution center* terbesar dan ter-*modern* Perseroan di Cikarang

Jaringan Regional

	Negara	Jumlah Cabang	Jumlah Agen	Jumlah Retailers
1	Malaysia	3	50	739
2	Vietnam	1	19	60
3	Australia	11	-	3.314
4	Selandia Baru	10	-	812

Agen Mancanegara

- Filipina
- Thailand
- Brunei
- Myanmar
- Bangladesh
- Uni Emirat Arab
- Qatar
- Kuwait
- Ghana

Lebih dari
2.700
Karyawan
di Seluruh Dunia



1Q25
Penyelesaian pembangunan pabrik
Melbourne dan pemasangan mesin FRP

Tantangan Pemasaran



**Pelemahan nilai tukar
Rupiah terhadap Dolar
AS akibat sentimen
ekonomi global yang
turut memperburuk
kondisi makroekonomi**



**Perang tarif dagang
oleh Amerika Serikat
menyebabkan kontraksi
ekonomi global yang
cukup signifikan**



**Libur Lebaran 2025 jatuh
pada bulan Maret dan
April sehingga
berdampak pada kinerja
operasional di semester I**

01.

**Konsisten
meluncurkan produk
inovatif setiap
tahunnya**

02.

**Memperluas
jangkauan pasar ke
negara-negara
ASEAN lainnya, serta
ke Australia dan
Selandia Baru**

03.

**Menjaga dan
mempertahankan
pangsa pasar melalui
strategi komunikasi
dan aktivasi merek
yang agresif**

04.

**Aktif menjajaki
peluang akuisisi, baik
perusahaan lokal
maupun
internasional**

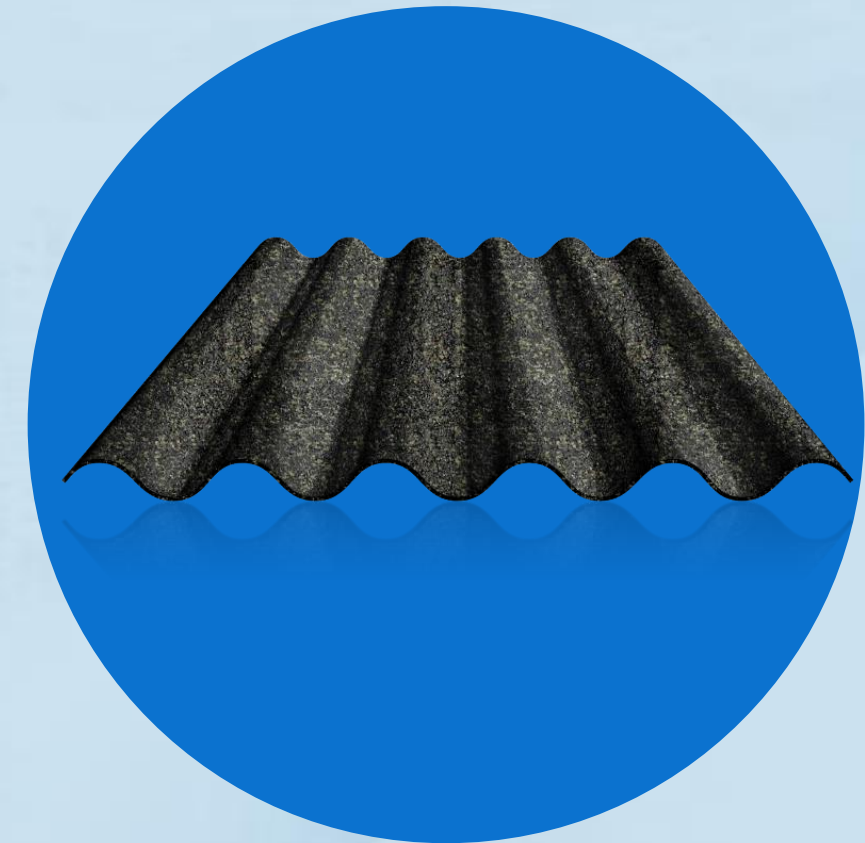
Inovasi Produk Baru



PVC Foam untuk Kitchen Set



Decorative Wall Panel



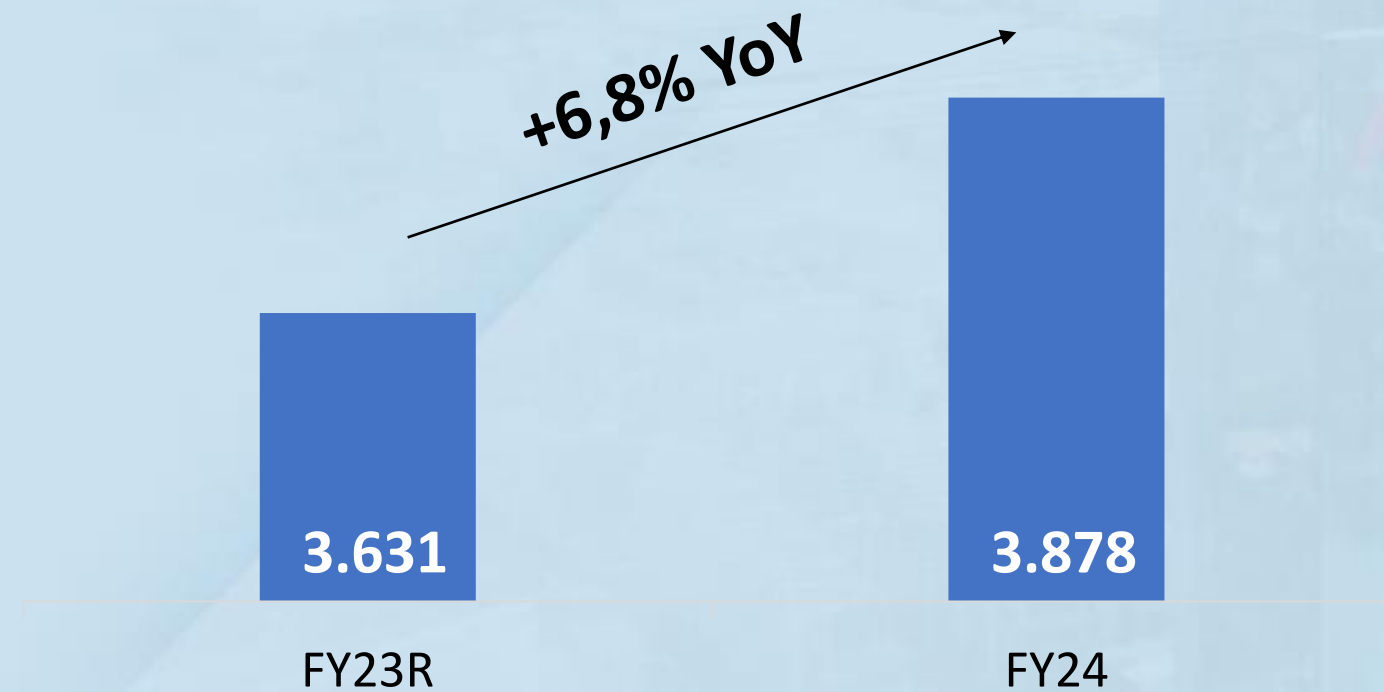
**Atap Ramah Lingkungan 100%
dari Bahan Daur Ulang**

Keterangan: Visual produk bersifat ilustratif dan bukan mencerminkan kondisi produk sebenarnya

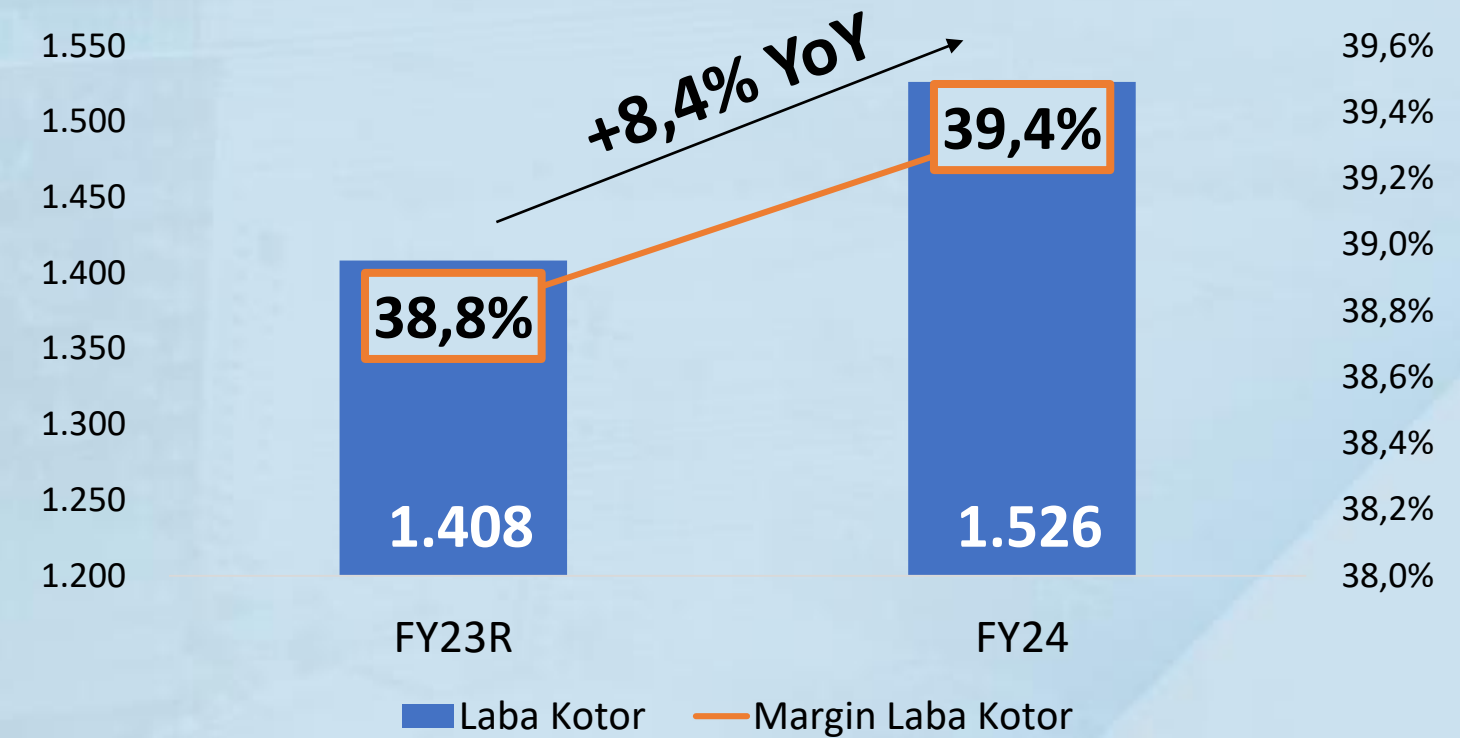
Tinjauan Keuangan

Ikhtisar Keuangan Tahun 2024

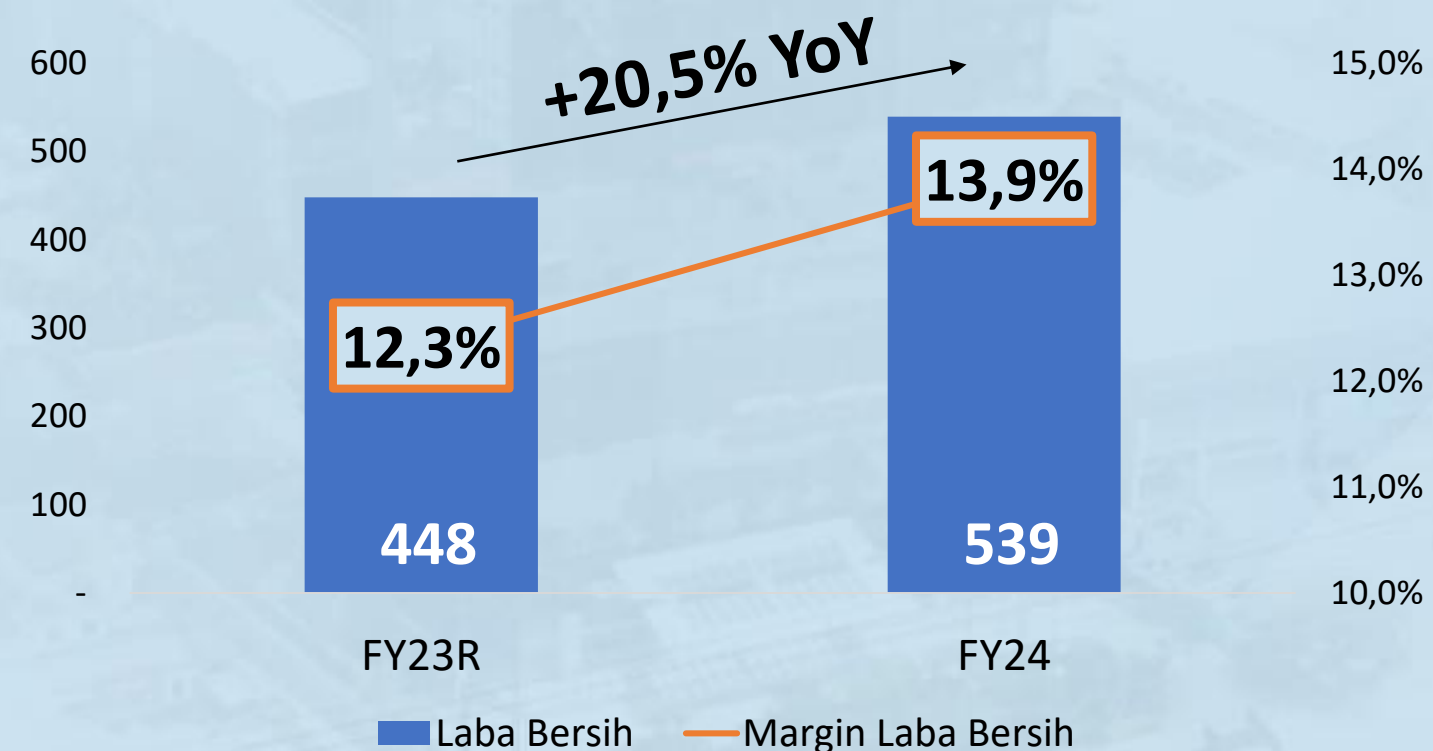
Figur 1. Pendapatan (dalam miliaran Rupiah)



Figur 2. Laba Kotor (dalam miliaran Rupiah)

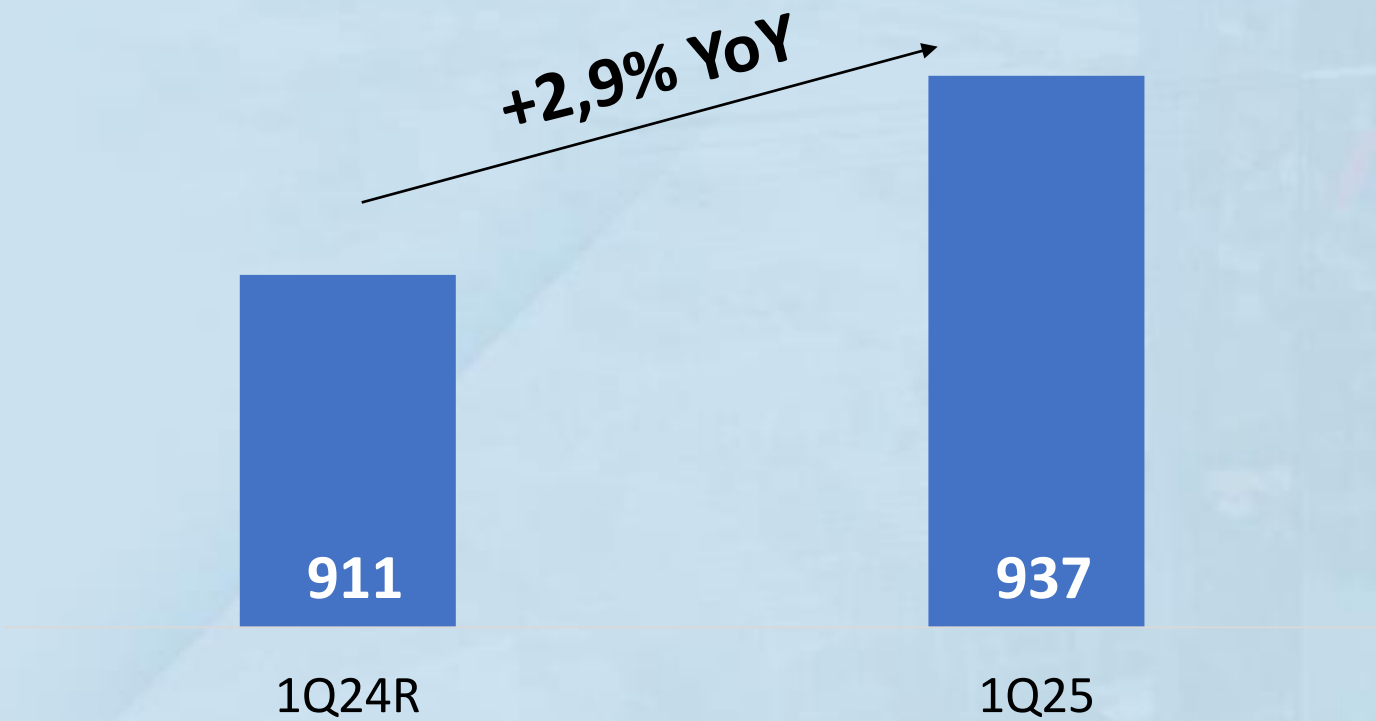


Figur 3. Laba Bersih (dalam miliaran Rupiah)

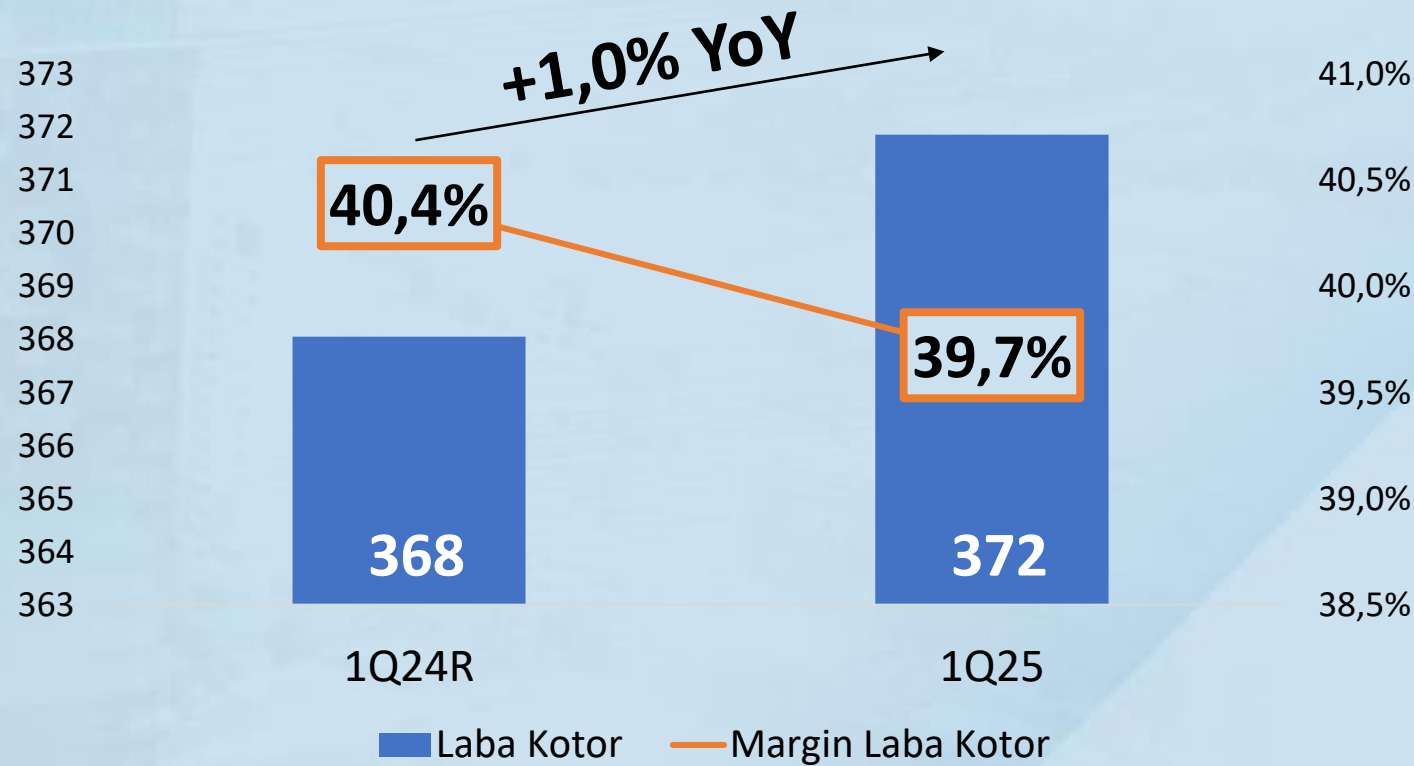


Ikhtisar Keuangan Kuartal I 2025

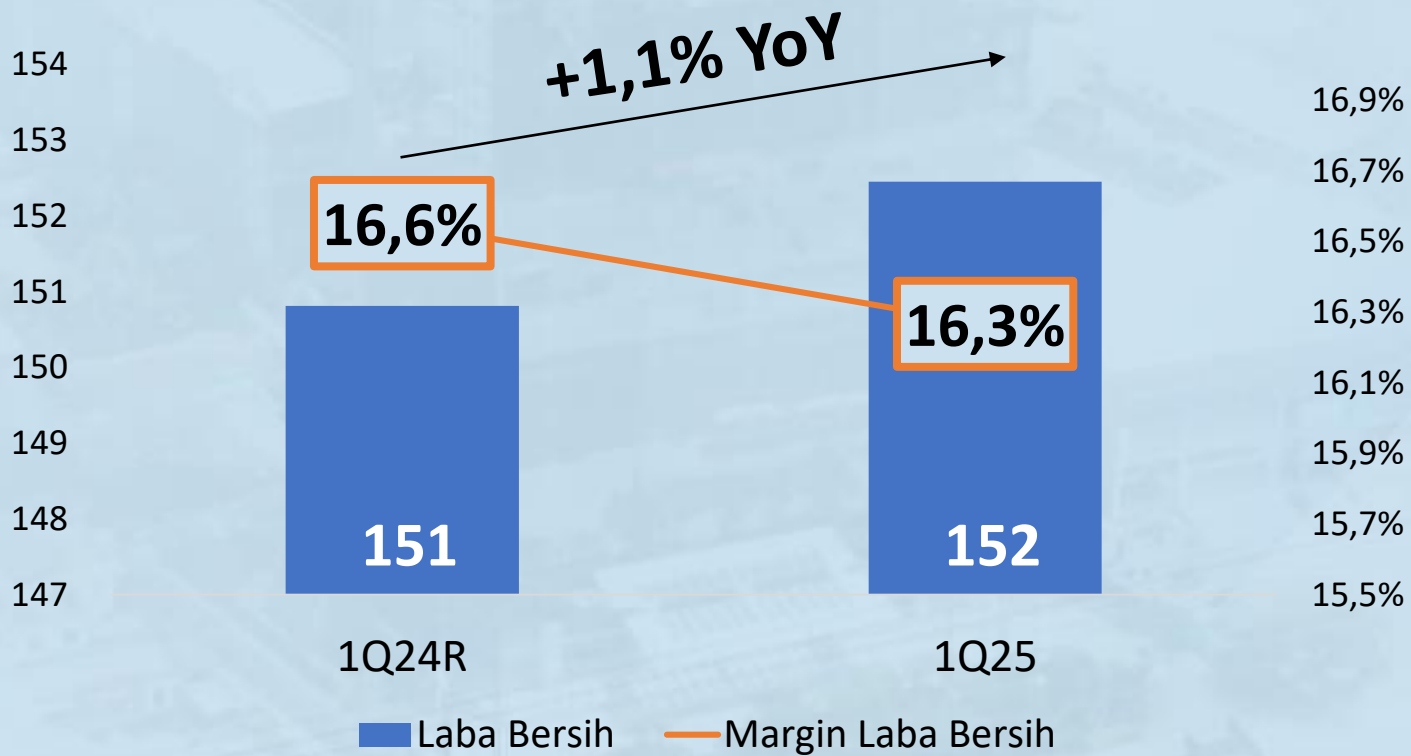
Figur 4. Pendapatan (dalam miliaran Rupiah)



Figur 5. Laba Kotor (dalam miliaran Rupiah)



Figur 6. Laba Bersih (dalam miliaran Rupiah)



Target Keuangan 2025

Pendapatan
Rp4,2 triliun



8,3%

Dari realisasi 2024
Rp3,9 triliun

Laba Bersih
Rp600 miliar

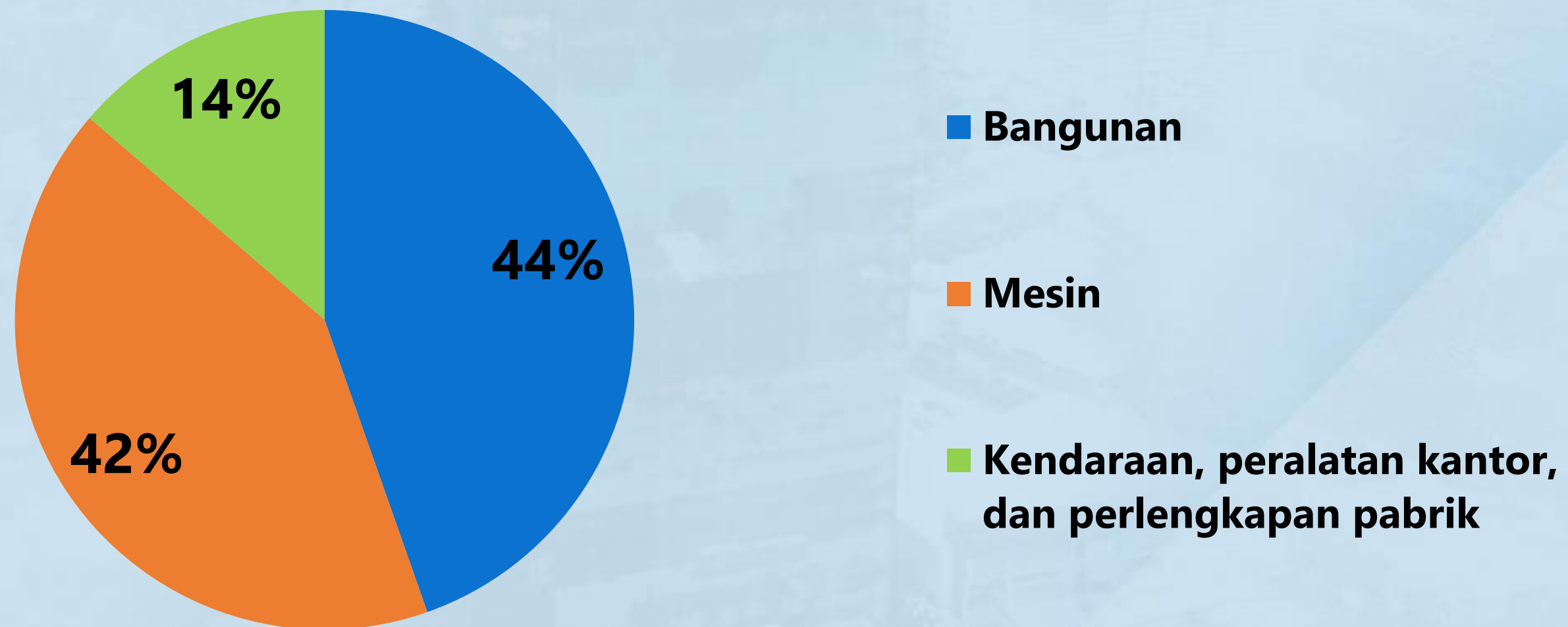


11,2%

Dari realisasi 2024
Rp539 miliar

Alokasi Belanja Modal 2025

Total capex 2025
Rp345 miliar



Tinjauan Keberlanjutan

Sustainability at Impack

“ Each of us is given enough to fill our glass. When we’re entrusted with more; be it capital, resources, or influence; the overflow isn’t ours to keep, but a chance to share and create sustainable impact.”



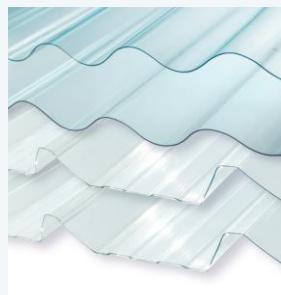
Haryanto Tjiptodihardjo
President Director PT Impack Pratama Industri Tbk



Enabling Sustainable Building Solutions

Brands made from Post-consumer waste

ECOLITE
Made From Recycled PET Bottles



Made from PET plastic bottle



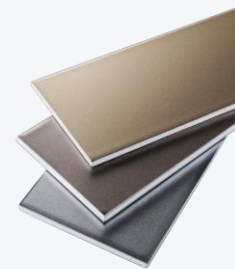
Impraboard
HIGH QUALITY CARTON PLASTIC SHEET



Made from PP plastic cup



Alcotuff
simply the best



Core incorporates LDPE/HDPE plastic bags, either partially or fully



DECOBOND



Use of recycled content

>9,420 tons

tons of plastics recycled/upcycled in 2024

11.43%

of our products are composed of recycled material



9.8%

of total revenue comes from sustainable product lines in 2024

Use of renewable energy

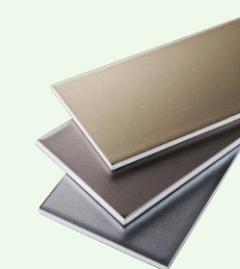


3,421 tCO2eq

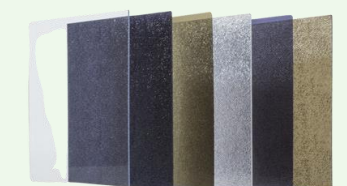
of emission reduced from the use of solar panel in 2024

Green Label Certified products

Alcotuff
simply the best



SolarTuff
Premium Polycarbonate Sheet



Sustainable Solutions, Empowered Communities

Our products have safeguarded families and communities, enhanced energy efficiency, and driven the shift toward a sustainable construction, even reaching those in need of sustainable building products.



Before: Open Defecation

After: Sanitation solutions with Alderon RS and Pipe to the Bantar Gebang Community

>100 beneficiaries



>170 volunteers

participated in **beach-clean up activity**



Collected plastic waste is then transported to SKI to be upcycled into building products



>770 individuals

benefitted from Clean Water for Remote Villages program in Sulawesi using sustainable ram pump

Alderon®
INNOVATIVE BUILDING MATERIALS
PREMIUM uPVC PIPE



Alderon piping system is used to transport the water



Solar Dryer Dome: Clean Energy, Better Livelihood

663 tCO2eq

of emission reduced

44,355

beneficiaries across 32 provinces in Indonesia



Rp 24.5 Billion

Allocated for CSER activities in 2024



Life at Impack

Impack places employee well-being at the core of its values, ensuring a safe, inclusive, and supportive work environment that drives productivity, innovation, and sustainable growth for all stakeholders.



>2,700

Employees globally



0 Fatalities recorded

Safety of our employees is our priority



80%

Employee Satisfaction Rate



22%

Women in management

Weekly sport activity to promote employee wellness

Strict prohibition of child and forced labor

>20,000
Total training hours in 2024

Committed to Sustainable Future



The establishment and operation of PT Sirkular Karya Indonesia as a one-stop plastics waste hub, transforming waste (even the low-value) into valuable building products.



Strategic Collaboration Between PT Sirkular Karya Indonesia and Marubeni Corporation in circularity



To proactively mitigate risks and identify strategic opportunities, Impack has Risk Management Work Unit, active since 2022.



Impack earned the Green Manufacturing Champion Award, highlighting its leadership in sustainable innovation and impactful business practice

Thank you!

PT Impack Pratama Industri Tbk

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