



## SIARAN PERS/*PRESS RELEASE* PT Impack Pratama Industri Tbk (“IMPC”)

UNTUK SEGERA DITERBITKAN/*FOR IMMEDIATE RELEASE*

### Pendapatan Impack Pratama (IMPC) Naik 34% di Kuartal I-2021

Jakarta, 29 April 2021 – PT Impack Pratama Industri Tbk (“Perseroan”) (kode saham: **IMPC**) mencatatkan kinerja positif dengan pertumbuhan Pendapatan sebesar 34% di Kuartal I-2021 dibandingkan Kuartal I-2020.

Berdasarkan laporan keuangan interim Perseroan (tidak diaudit) Per 31 Maret 2021, Perseroan mencatatkan Pendapatan sebesar Rp 552,4 Miliar, naik dibandingkan pencapaian di Kuartal I-2020 sebesar Rp 412,5 Miliar. Laba Kotor sebesar Rp 208 Miliar, naik hampir 38% dari hasil Kuartal I-2020 Rp151 Miliar dan Laba Usaha sebesar Rp91,4 Miliar naik 67% dari hasil Kuartal I-2020 Rp 54,6 Miliar.

Sedangkan untuk Laba Bersih, Perseroan mencatatkan nilai sebesar Rp 61,7 Miliar, naik 3 % dibandingkan pencapaian di Kuartal I-2020 sebesar Rp 59,7 Miliar. Kenaikan Laba Bersih tipis dikarenakan terdapat *forex gain* lebih tinggi di Kuartal I-2020 dibandingkan Kuartal I-2021.

Perolehan Laba Bersih ini ditopang oleh peningkatan penjualan bisnis utama segmen atap.

Berkaca dari kinerja tersebut, Direktur Utama Perseroan, Haryanto Tjiptodihardjo, mengatakan, “Hasil kinerja di Kuartal I-2021 menunjukkan sejauh ini kami masih *on track* untuk mencapai target tahun ini.”

Sebagaimana diketahui, Perseroan di tahun 2021 menargetkan Pendapatan Usaha sekitar Rp 1,9 Triliun dan Laba Bersih sekitar Rp 165 Miliar.

### Impack Pratama's (IMPC) Revenue Increases 34% in Quarter I-2021

Jakarta, April 29, 2021 – PT Impack Pratama Industri Tbk (the “Company”) (ticker code: **IMPC**) made a positive performance by recording revenue growth of 34% in Quarter I-2021 compared to Quarter I-2020.

Based on the Company’s interim financial reports (unaudited) as of March 31, 2021, the Company recorded Revenues of IDR552.4 Billion, an increase compared to the achievement in the Quarter I-2020 of IDR 412.5 Billion. Gross Profit of IDR 208 Billion, an increase of around 38% compared to achievement in Quarter I-2020 of IDR 151 Billion and Operating Profit of IDR 91,4 Billion, an increase of 67% compared to achievement in the Quarter I-2020 of IDR 54,6 Billion.

As for Net Profit, the Company recorded a value of IDR 61.7 Billion, an increase of 3% compared to the achievement in Quarter I-2020 of IDR59.7 Billion. The slight increase of the net profit was due to the higher forex gain in Quarter I-2020 as compared to Quarter I-2021.

The net profit was sustained by an increase in sales of the main business which is roofing segment.

Reflecting on that performance, the President Director of the Company, Haryanto Tjiptodihardjo, said, “The results of our performance in Quarter I-2021 show that we are still on track to achieve this year’s target.”

As previously announced, the Company has set a Revenue target of around IDR 1.9 Trillion and a Net Profit of around IDR 165 Billion.



“Dengan konsisten menjalankan ekspansi bisnis utama yang didukung oleh jaringan pemasaran yang luas dan solid, kami mengharapkan kinerja Perseroan di tahun 2021 akan lebih baik dibandingkan tahun sebelumnya,” lanjut Haryanto.

Sejalan dengan rencana bisnis tersebut, Perseroan dalam waktu dekat juga akan menandatangani perjanjian bersyarat pembelian aset dan bisnis salah satu produsen atap FRP di Western Australia.

Dengan akuisisi ini, Perseroan akan semakin memperkuat dan memperluas pangsa pasar atap FRP & Polycarbonate sheets di negara tersebut dan akan menjadi pabrik FRP ketiga Perseroan di wilayah Australia–New Zealand (ANZ). Perseroan berharap dapat melipatduakan pangsa pasar dalam 3 tahun ke depan serta menjadi pemain terbesar di ANZ untuk segmennya.

Kedepannya, Perseroan memproyeksikan bisnis yang ada di ANZ secara keseluruhan berkontribusi hampir 20 % dari Pendapatan konsolidasi Perseroan.

Untuk memenuhi rencana bisnis tahun 2021, Perseroan mengalokasikan CAPEX di kisaran Rp 200 Miliar, yang akan digunakan untuk ekspansi bisnis utama Perseroan.

#### **Sekilas PT Impack Pratama Industri Tbk**

Perseroan didirikan pada tahun 1981 dan mulai beroperasi secara komersial pada tahun 1982. Perseroan dicatatkan di Bursa Efek Indonesia pada 17 Desember 2014 dengan kode “IMPC”. Kegiatan usaha utama Perseroan adalah memproduksi dan mendistribusikan bahan bangunan dan barang plastik. Hingga saat ini, Perseroan memiliki berbagai macam produk yang digolongkan menjadi tiga segmen produk yaitu atap, *façade* dan material.

#### **Untuk informasi lebih lanjut, dapat menghubungi:**

Lenggana Linggawati  
Corporate Secretary  
PT Impack Pratama Industri Tbk  
Altira Office Tower Lt. 38, Altira Business Park  
Jl. Yos Sudarso Kav. 85, Sunter, Jakarta Utara  
Tel : (62-21) 21882000  
Email: [corporate.secretary@impack-pratama.com](mailto:corporate.secretary@impack-pratama.com)

“By consistently carrying out the main business expansion supported by an extensive and solid marketing network, we hope that the Company’s performance in 2021 will be better than the previous year.”

In line with this business plan, in the near future the Company will also sign a conditional asset and business purchase agreement for one of the FRP roofing manufacturers in Western Australia.

With this acquisition, the Company will be able to solidify and further expand its FRP & Polycarbonate sheets roofing market share in the country. This will be our 3rd FRP plant in the Australia–New Zealand (ANZ) region, and we expect to double our market share within the next 3 years and become ANZ largest player in its segment.

Going forward, the Company’s projection is the business in ANZ will contribute around 20% of the Company’s consolidated Revenue.

To fulfill the business plan for 2021, the Company has allocated a CAPEX in the range of IDR 200 Billion which will be used for Company’s main business expansion.

#### **PT Impack Pratama Industri Tbk At a Glance**

The Company was founded in 1981 and began commercial operations in 1982. The Company was listed on the Indonesian Stock Exchange on December 17, 2014 under the code “IMPC.” The Company’s main business activity is the production and distribution of building materials and plastic goods. To date, the Company has a wide range of products classified into three segments namely roofs, facades and materials.

#### **For further information, please contact:**

Lenggana Linggawati  
Corporate Secretary  
PT Impack Pratama Industri Tbk  
Altira Office Tower 38th Floor, Altira Business Park  
Jl. Yos Sudarso Kav. 85, Sunter, Jakarta Utara  
Tel : (62-21) 21882000  
Email : [corporate.secretary@impack-pratama.com](mailto:corporate.secretary@impack-pratama.com)